



County of Lincoln
Carrizozo, NM 88301

Request for Proposal (RFP)
20-21-007

**On-Call Engineering; Architectural;
Surveying & Environmental Services**
for the
County of Lincoln

Due: April 16, 2021
2:00 p.m. MDT

County of Lincoln
Request for Proposal (RFP) #20-21-007
On-Call Engineering; Architectural, Surveying & Environmental Services

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1. SCOPE OF WORK

The County will consider proposals from qualified candidates to provide On-Call Engineering; Architectural; Surveying; & Environmental Services on various construction projects and road projects. The selected candidate should be thoroughly familiar with current laws, regulations, manuals, standards and guidelines, standard specifications, and standard procedures accepted by construction industries.

The selected candidate will be required to provide on-call Engineering, Architectural, Surveying, & Environmental services that include but are not limited to the following (an exact scope of work will be negotiated on a project-by-project basis):

1.1 Engineering Services

- 1.1.1 Conceptual design work to include the preparation of documents and studies related to the planning or feasibility of transportation related projects and to include the investigation of alternative design concepts for proposed roadways and/or intersections.
- 1.1.2 Preliminary and final design services to include geometric layouts for roadway, and/or intersections, plan & profile plans for roadways and/or intersections, traffic control plans, signalization and lighting plans, signing and pavement marking plans. All plans shall be developed in accordance with the New Mexico Department of Transportation Design Manual, Drainage Manual, and current edition of the AASHTO green book, current version of the MUTCD, and other state and federal guidelines applicable.
- 1.1.3 Development of hydrology reports and drainage analysis.
- 1.1.4 Project management to include providing coordination between the County and various government entities, interfacing with other public and private entities, obtaining the necessary permitting, assisting the County in obtaining government grant money, and collaborating with the procurement department during the procurement process.
- 1.1.5 Construction management services, as necessary.
- 1.1.6 Project bidding consultation services, as necessary.
- 1.1.7 Provide Planning services as needed by the County.

All engineering services shall be conducted under the **direct** supervision of a New Mexico Registered Professional Engineer.

1.2 Architectural Services

- 1.2.1 Architectural design, including design development phase, construction documents, phase bidding and negotiations.
- 1.2.2 Generation of architectural drawings and other documents required by the general contractor, based on agreed-upon design.
- 1.2.3 Phase construction administration and post-construction phase.
- 1.2.4 Interior design.
- 1.2.5 Engineering services – mechanical, electrical, civil, and structural engineering (these services can be via third party).
- 1.2.6 Construction project management, administration, and oversight.
- 1.2.7 Provide Landscape Architectural Services (these services can be via third party).

All architectural services shall be conducted under the **direct** supervision of a New Mexico Registered Professional Architect.

1.3 Surveying Services

- 1.3.1 Control Surveys, which will be the basis for all future design and construction surveying services.
- 1.3.2 Topographic surveys of proposed and existing roadway corridors to include the location of all natural and physical features of the roadway.
- 1.3.3 Right-of-Way surveys to establish the limits of the existing documented and/or occupied right-of-way to include the determination of a centerline survey.
- 1.3.4 Property surveys to determine the location of adjacent property lines relative to the existing and/or proposed property.
- 1.3.5 Preparation of right-of-way design plans and legal descriptions for acquisition parcels pursuant to current NMDOT standards and specifications.
- 1.3.6 Final documentation and preparation of documentation maps for final construction pursuant to current relevant standards and specifications.
- 1.3.7 Provide construction staking services to include the layout of horizontal and vertical alignments grade stakes, and other roadway features, drainage systems, utility and building construction, as necessary.

All surveying services shall be conducted under the **direct** supervision of a New Mexico Registered Professional Surveyor and shall be conducted in conformance with the Minimum Standards for Surveying in New Mexico.

1.4 Environmental Services

- 1.4.1 Perform all the necessary tasks required to research and document the environmental investigations assigned by Lincoln County as required by the National Environmental Policy Act (NEPA) and other applicable state and federal regulations.
- 1.4.2 May be required to complete natural resources investigations including biological inventories and assessments, Clean Water Act permit applications, wetlands delineations, noise studies, public involvement coordination and presentation, and completion of categorical exclusion and/or environmental assessment documentation, and any other tasks required in order to complete NEPA certifications for proposed Lincoln County undertakings.
- 1.4.3 May be required to complete formal cultural resource services for projects assigned. The services must meet the requirements of Lincoln County, the New Mexico State Historic Preservation Officer, the New Mexico Cultural Properties Review Committee, the Advisory Council on Historic Preservation, and state, tribal and federal land managing authorities.
- 1.4.4 Must be qualified and experienced in all aspects of cultural resource services. Candidates must have, or be able to quickly obtain, cultural resource permits from any land managing authority in the state.

2. FEE ESTIMATE

IMPORTANT NOTE: The fee estimate shall be submitted under separate cover and separate sealed envelope from the general proposal.

Cost of services shall include labor, tools, material, equipment, supplies, and transportation necessary to perform all work herein specified in accordance with generally accepted professional practices.

- 2.1 **SURVEYING RATES:** The respondent shall list rates for all personnel to be used for purposes of completing assigned surveying projects.
- 2.2 **ENGINEERING RATES:** The respondent shall list rates for all personnel to be used for purposes of completing assigned engineering projects.
- 2.3 **ENVIRONMENTAL RATES:** The respondent shall list rates for all personnel to be used for purposes of completing assigned environmental projects.

2.4 ARCHITECTURAL RATES: The respondent shall list rates for all personnel to be used for purposes of completing assigned architectural projects.

2.5 PLANNING RATES: The respondent shall list rates for all personnel to be used for purposes of completing assigned planning projects.

2.6 LANDSCAPE ARCHITECTURAL RATES: The respondent shall list rates for all personnel to be used for purposes of completing assigned landscape architectural projects.

Unit prices noted in this document in the Proposal are the only items that are to be invoiced for this work. All overhead, clerical, printing, phone charges, mileage, etc., shall be part of this unit price quoted and no other charges will be considered.

3. SCOPE OF PROCUREMENT

The term of this contract shall be for one (1) year. Lincoln County reserves the right to extend this contract, on an annual basis (or and portion thereof) and by mutual agreement, for up to three (3) additional years. Under no circumstances will the term of this contract, including and extension thereto, exceed four (4) years. This procurement will result in a single source award. The scope of the procurement consists of identifying a qualified candidate to provide on-call Engineering; Architectural; Surveying & Environmental services.

4. PROCUREMENT MANAGER

Lincoln County has assigned a Procurement Manager who is responsible for the conduct of this procurement whose name, address, telephone number and e-mail address are listed below. Any inquiries or request regarding this procurement should be submitted to the Procurement Manager in writing. Offerors may contact ONLY the Procurement Manager regarding the procurement. Other County employees do not have the authority to respond on behalf of the County of Lincoln.

Name: Toni Foligno, Procurement Manager
Address: County of Lincoln
PO Box 711
Carrizozo, New Mexico 88301
Telephone: (575) 648 2385 ext. 105
Email: Purchasing@lincolncountynm.gov

5. DEFINITION OF TERMINOLOGY

This section contains definitions of terms used throughout this procurement document, including appropriate abbreviations:

“Board of County Commissioners” (also “BOCC”) means the elected board in whom all powers of the County are vested and who are responsible for the proper and efficient administration of the County government.

“**Close of Business**” means 5:00 P.M. Mountain Standard Time (MST) or Mountain Daylight Time (MDT), whichever is in effect on the date specified.

“**Contract**” or “**Agreement**” means a written agreement for the procurement of items of tangible personal property or services.

“**Contractor**” means a successful offeror who enters into a binding contract.

“**County**” means the County of Lincoln, State of New Mexico.

“**Determination**” means the written documentation of a decision of a Procurement Manager including findings of fact required to support a decision. A determination becomes part of the procurement file to which it pertains.

“**Desirable**” the terms "may", "can", "should", "preferably", or "prefers" to identify a desirable or discretionary item or factor.

“**Evaluation Committee**” means a body appointed by County management to perform the evaluation of Offerors’ proposals.

“**Evaluation Committee Report**” means a report prepared by the Procurement Manager and the Evaluation Committee for submission to appropriate approval authorities for contract award that contains all written determinations resulting from the conduct of a procurement requiring the evaluation of competitive sealed proposals.

“**Finalist**” means an Offeror who meets all the mandatory specifications of this Request for Proposals and whose score on evaluation factors is sufficiently high to merit further consideration by the Evaluation Committee.

“**Mandatory**” – the terms "must", "shall", "will", "is required", or "are required", which identify a required item or factor. (As opposed to a “desirable” item or factor.) Failure to meet a mandatory item or factor will result in the rejection of the Offeror’s proposal.

“**Offeror**” is any person, or entity who chooses to submit a proposal.

“**Page**” means one (1) side of and 8 ½ X 11-inch sheet of paper. One (1) 8 ½ 11-inch sheet of paper printed on both sides constitutes two (2) pages. (See, however, Section III. C for the one exception to the 8 ½ X 11-inch page size limitation.)

“**Procuring Agency of the County**” means the department or other subdivision of the County of Lincoln that is requesting the procurement of services or items of tangible personal property.

“**Purchase Order**” or “**PO**” means the document that directs a contractor to deliver items of tangible personal property or services pursuant to an existing, valid contract.

“**Purchasing**” means the County of Lincoln Purchasing Office or the Lincoln County Procurement Officer.

“**Procurement Manager**” or “**PM**” means the Procurement Manager for the County of Lincoln.

“**Request for Proposals (RFP)**” means all documents, including those attached or incorporated by reference, used for soliciting proposals.

“**Responsible Offeror**” means an Offeror who submits a responsive proposal and who has furnished required information and data to prove that his financial resources, production or service facilities, personnel, service reputation and experience are adequate to make satisfactory delivery of the services, or items of tangible personal property described in the proposal.

“**Responsive Offer**” or “**Responsive Proposal**” means an offer who submits a responsive proposal and who has furnished required information and data to prove that their financial resources, production or service facilities, personnel, service reputation and experience are adequate to make satisfactory delivery of the services or items of tangible personal property called for in this proposal.

“**Statement of Compliance**” and “**Statement of Concurrence**” mean an express, affirmative statement by the offeror in their proposal, which they agree with or agree to the stated requirement(s). Possible examples of acceptable responses include “The [NAME HERE] Company agrees to comply with this requirement.”, “The [NAME HERE] Company concurs with this requirement” and the [NAME HERE] Company agrees to participate as required.”

6. CONDITIONS GOVERNING THE PROCUREMENT

This section of the RFP contains the schedule, description and conditions governing the procurement.

6.1 SEQUENCE OF EVENTS

The Procurement Manager will make every effort to adhere to the following schedule:

Action	Responsible Party	Date
1. Issue RFP	Procurement Manager	March 16, 2021
2. Return of “Acknowledgment of Receipt” Form for Distribution List	Potential Offerors	March 26, 2021
3. Deadline to submit Questions	Potential Offerors	April 9 2021
4. Response to Written Questions/RFP Amendments	Procurement Manager	April 13, 2021
5. Submission of Proposal	Potential Offerors	April 16, 2021

6. Proposal Evaluation	Evaluation Committee	April 16-19, 2021
7. Selection of Finalists	Evaluation Committee	As needed
8. Contract Negotiations	Tentative Winner/County	As needed
9. Approval of BOCC	BOCC	April 20, 2021
10. Contract Award	Agency/Finalist Offerors	April 20, 2021
11. Protest Deadline	Offerors	May 9, 2021

6.2 EXPLANATION OF EVENTS

The following paragraphs describe the activities listed in the sequence of events shown in Section 6.1 above.

6.2.1 Issuance of RFP

This RFP is being issued by the Lincoln County Procurement Manager on behalf of the Lincoln County Board of Commissioners.

6.2.2 Acknowledgement of Receipt

Potential Offerors should hand deliver, return by facsimile, email or registered or certified mail the "Acknowledgement of Receipt" form that accompanies this document, (See Appendix A, to have their organization placed on the procurement distribution list. The form should be signed by an authorized representative of the organization, dated, and returned by the close of business on the date indicated in Section II. A (Sequence of Events), above.

The procurement distribution list will be used to notify those that submitted the form of any written responses to questions and any RFP amendments for the distribution of written responses to questions. Failure to return this form shall constitute a presumption of receipt and rejection of the RFP, and the potential Offeror's organization name shall not appear on the distribution list.

6.2.2 Deadline to Submit Written Questions

Potential Offerors may submit written questions as to the intent or clarity of this RFP until 5:00 PM MDT on the date indicated in Section 6.1 (Sequence of Events), above. All written questions must be sent by e-mail to the Purchasing Manager with "**RFP number 20-21-007 Questions**" in the subject line.

6.2.3 Response to Written Questions

Written responses to written questions and any RFP amendments will be e-mailed to all parties **recorded** by Lincoln County having received the Request for Proposals.

6.2.4 Submission of Proposal

OFFEROR PROPOSALS MUST BE RECEIVED FOR REVIEW AND EVALUATION BY THE PROCUREMENT MANAGER OR DESIGNEE **NO LATER THAN 2:00 P.M. MDT ON THE DATE INDICATED IN SECTION II.A (SEQUENCE OF EVENTS), ABOVE. PROPOSALS RECEIVED**

AFTER THES DEADLINE FOR ANY REASON WILL NOT BE ACCEPTED OR CONSIDERED.

The date and time of receipt will be recorded on each proposal. Proposals must be addressed and delivered to the Procurement Manager at the delivery address listed in Section I, Paragraph D. Proposal must be sealed and labeled on the outside of the package to clearly indicate they are in response to the “**ON-CALL Engineering; Architectural; Surveying; & Environmental Services**” Request for Proposals and should reference “**RFP #20-21-07**” Proposals submitted by facsimile **WILL NOT BE ACCEPTED.**

A public log will be kept of the names of all Offerors submitting proposals. Pursuant to NMSA 1978, § 13-1-116 NMSA 1978, the contents of proposals shall not be disclosed to competing offerors prior to contract award.

6.2.5 Proposal Evaluation

An Evaluation Committee will perform the evaluation of proposals. This process will take place as indicated in the sequence of events, depending upon the number of proposals received. During this time, the Procurement Manager may at his option initiate discussions with Offerors who submit responsive or potentially responsive proposals for the purpose of clarifying aspects of the proposals. However, proposals may be accepted and evaluated without such discussion. Discussions SHALL NOT be initiated by the Offerors.

6.2.6 Notification of Finalists

The Evaluation Committee may select, and the Procurement Manager may notify the finalist offerors on the date indicated in Section II. A (Sequence of Events), above. Only finalist will be invited to participate in the subsequent steps of the procurement. The evaluation committee reserves the right not to utilize the finalist process if the deem it in the best interest of the County.

6.2.7 Contract Negotiations

If necessary, contract negotiations shall commence with the most advantageous offeror no later the date indicated in Section II. A (Sequence of Events), above. In the event that mutually agreeable terms cannot be reached within the time specified, the County reserves the right to finalize a contract with the next most advantageous offeror without undertaking a new procurement process.

6.2.8 Approval by Board of County Commissioners

The Lincoln County Board of Commissioners approve all contracts awarded.

6.2.9 Contract Awards

After review of the Evaluation Committee Report and the tentative contract, the Procurement Manager anticipates the Board of County Commissioners will award

the contract on the date indicated in Section II.A (Sequence of Events), above. Any contract awarded shall be awarded to the offeror whose proposal is most advantageous to the County, taking into consideration the evaluation factors set forth in this RFP.

6.2.10 Protest Deadline

Any protest by an offeror must be timely and in conformance with and will be governed by 13-1-172 through 13-1-176 NMSA 1978. The fifteen (15) day protest period for timely offerors shall begin on the day following the contract award and will end at close of business on the date indicated in Section II.A (Sequence of Events), above. Protest must be written and must include the name and address of the protestor and the Request for Proposals number. It must also contain a statement of grounds for protest including appropriate supporting exhibits, and it must specify the ruling requested from the Purchasing Manager. The protest must be delivered to the Procurement Manager at County of Lincoln Attn: Toni Foligno, Procurement Manager, 300 Central Avenue, Carrizozo, New Mexico 88301 or via email Purchasing@lincolncountynm.gov.

NOTE: Protests received after the deadline will not be accepted.

7. GENERAL REQUIREMENTS

This procurement will be conducted in accordance with the New Mexico Procurement Code (13-1-128 NMSA 1978) and the Lincoln County Procurement Policy.

7.1 Acceptance of Conditions Governing the Procurement

Potential Offerors must indicate their acceptance of the Conditions Governing the Procurement section in the letter of transmittal. Submission of a proposal constitutes acceptance of the Evaluation Factors contained in Section V of this RFP.

7.2 Incurring Cost

Any cost incurred by the offeror in preparation, transmittal, presentation of any proposal or material, or negotiation associated with its response to this RFP shall be borne solely by the offeror.

7.3 Prime Contractor Responsibility

Any contract that may result from this RFP shall specify the prime contractor is solely responsible for fulfillment of the contract with the County. The County will only make contract payments to the prime contractor.

7.4 Subcontractors

The use of subcontractors must be clearly explained in the proposal and each must be identified by name. The prime contractor shall be wholly responsible for contract performance whether or not subcontractors are used. Substitution of subcontractors, after contract award, must receive prior written approval of the County Purchasing Office.

7.5 Amended Proposals

An Offeror may submit an amended proposal before the deadline for receipt of proposals. Such amended proposals must be complete replacements for a previously submitted proposal and must be clearly identified as such in the transmittal letter. County personnel will not merge, collate, or assemble proposal materials.

7.6 Offeror's Rights to Withdraw Proposal

Offerors will be allowed to withdraw their proposals at any time prior to the deadline for receipt of proposals. The offeror must submit a written withdrawal request signed by the offeror's duly authorized representative addressed to the Procurement Manager. The approval or denial of withdrawal requests received after the deadline for receipt of the proposals is governed by the applicable procurement regulations.

7.8 Proposal Offer Firm

Responses to this RFP, including proposal prices, will be considered firm for ninety (90) days after the due date for receipt of proposals or sixty (60) days after the due date for the receipt of a best and final offer, if one is solicited.

7.9 Disclosure of Proposal Contents

The proposals will be kept confidential until a contract is awarded by the awarding authority. At that time, all proposals and documents pertaining to the proposals will be open to the public, except for material that is clearly marked proprietary or confidential. The Procurement Manager will not disclose or make public any pages of a proposal on which the potential Offeror has stamped or imprinted "proprietary" or "confidential" subject to the following requirements:

Proprietary or confidential data shall be readily separable from the proposal in order to facilitate eventual public inspection of the non-confidential portion of the proposal. Confidential data is normally restricted to confidential financial information concerning the Offeror's organization and data that qualifies as a trade secret in accordance with the Uniform Trade Secrets Act, NMSA 1978 § 57-3A-1 to 57-3A-7. The price or the cost of services proposed **shall not be designated** as proprietary or confidential information.

If a request is received for disclosure of data for which an Offeror has made a written request for confidentiality, the Procurement Manager shall examine the Offeror's request and make a written determination that specifies which portions of the proposal should be disclosed. Unless the Offeror takes legal action to prevent the disclosure, the proposal will be so disclosed. The proposal shall be open to public inspection subject to any continuing prohibition on the disclosure of confidential data.

7.10 No Obligation

This procurement in no manner obligates Lincoln County or any of its departments or other subdivisions to the eventual lease, purchase, etc., of any tangible personal property offered or services proposed until a valid written contract is awarded and approved by appropriate authorities.

7.11 Termination

This RFP may be canceled at any time and any and all proposals may be rejected in whole or in part when the County determines such action to be in the best interest of the County.

7.12 Sufficient Appropriation

Any contract awarded as a result of this RFP process may be terminated if sufficient appropriations or authorizations do not exist. Such terminations will be affected by sending written notice to the contractor. The County's decision as to whether sufficient appropriations and authorizations are available will be accepted by the contractor as final.

7.13 Legal Review

The County requires that all offerors agree to be bound by the General Requirements contained in this RFP. Any offeror's concerns must be promptly submitted in writing to the attention of the Procurement Manager.

7.14 Governing Law

This RFP and any agreement with an offeror which may result from this procurement shall be governed by the laws of the State of New Mexico.

7.15 Basis for Proposal

Only information supplied by the County in writing through the Procurement Manager or in this RFP should be used as the basis for the preparation of offeror proposals.

7.16 Contract Terms and Conditions

The contract between the County and a contractor will follow the format specified by the County and contain the terms and conditions set forth in Appendix B, Sample Contract. However, the County reserves the right to negotiate with a successful offeror provisions in addition to those contained in this RFP. The contents of this RFP, as revised and supplemented, and the successful Offeror's proposal will be incorporated into and become part of any contract.

The County discourages exceptions from the contract terms and conditions as set forth in the RFP Sample Contract. Such exceptions may cause a proposal to be rejected as nonresponsive when, in the sole judgment of the County (and its evaluation team), the proposal appears to be conditioned on the exception, or correction of what is deemed to be a deficiency, or an unacceptable exception is proposed which would require a substantial proposal rewrite to correct.

Should an Offeror object to any of the terms and conditions, that Offeror must propose **specific** alternative language. The County may or may not accept the alternative language, at the County's sole discretion. General references to the Offeror's terms and conditions or attempts at complete substitutions of the Sample Contract are not acceptable to the County and could lead to disqualification of the Offeror's proposal.

Offerors must provide a brief discussion of the purpose and impact, if any, of each proposed change followed by the specific proposed alternate wording in order for the proposed alternate wording to be considered.

7.17 Offeror's Terms and Conditions

Offerors must submit with their proposal a complete set of any additional terms and conditions which they request are included in a contract negotiated with the County. The County may or may not accept the additional language, at the County's sole discretion.

7.18 Contract Deviations

Any additional terms and conditions, which may be the subject of negotiation, will be discussed only between the County and the selected Offeror and shall not be deemed an opportunity to amend the Offeror's proposal.

7.19 Offeror Qualifications

The Evaluation Committee may make such investigations as necessary to determine the ability of the potential Offeror to adhere to the requirements specified within this RFP. The Evaluation Committee will reject the proposal of any potential Offeror who is not a Responsible Offeror or fails to submit a responsive offer as defined in NMSA 1978, § 13-1-83 and 13-1-85.

7.20 Right to Waive Minor Irregularities

The Evaluation Committee reserves the right to waive minor irregularities. The Evaluation Committee also reserves the right to waive mandatory requirements or doing so does not otherwise affect the procurement. This right is at the sole discretion of the Evaluation Committee.

7.21 Change in Contractor Representatives

The County reserves the right to require a change in contractor representatives if the assigned representatives are not, in the opinion of the County, meeting the needs adequately.

7.22 Notice of Penalties

The Procurement Code, NMSA 1978, § 13-1-28 through 13-1-199, imposes civil and misdemeanor criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities, and kickbacks.

7.23 County Rights

The County reserves the right to accept all or a portion of an Offeror's proposal.

7.24 Right to Publish

Throughout the duration of this procurement process and contract term, potential Offerors and contractors must secure from the County written approval prior to the release of any

information that pertains to the potential work or activities covered by this procurement or the subsequent contract. Failure to adhere to this requirement may result in disqualification of the Offeror's proposal or termination of the contract.

7.25 Ownership of Proposals

All documents submitted in response to the RFP shall become property of the County. However, any technical or user documentation submitted with the proposal of non-selected offerors may be returned after the expiration of the protest period, by request, at the expense of the Offeror.

7.26 Ambiguity, Inconsistency or Errors

Offerors shall promptly notify the Procurement Manager, in writing, of any ambiguity, inconsistency or error which they discover upon examination of the RFP.

7.27 Confidentiality

Any confidential information provided to, or developed by, Contractor in the performance of any agreement resulting from this RFP shall be kept confidential and shall not be made available to any individual or organization by Contractor without the prior written approval of County.

7.28 Electronic mail address required

A large part of the communication regarding this procurement will be conducted by electronic mail (e-mail). Offeror must have a valid e-mail address to receive this correspondence.

7.29 Use of Electronic Versions of this RFP

This RFP is being made available by electronic means. If accepted by such means, the Offeror acknowledges and accepts full responsibility to ensure that no changes are made to the RFP. In the event of conflict between a version of the RFP in the Offeror's possession and the version maintained by the County, the version maintained by the County shall govern.

8. RESPONSE FORMAT AND ORGANIZATION

8.1 NUMBER OF RESPONSES

Offerors shall submit only one proposal in response to this RFP.

8.2 NUMBER OF COPIES

Offerors shall deliver ONE (1) hard copy of their proposal to the location specified in Section II, Paragraph B on or before the closing date and time for receipt of proposals. The hard copy should be clearly marked "ORIGINAL" on the front cover and shall contain original signatures. AND one (1) electronic copy sent via e-mail to Purchasing@lincolncountynm.gov with the RFP name & number and the words "PROPOSAL" in the subject line.

8.3 PROPOSAL FORMAT

All proposals must be printed on standard 8 ½ x 11 paper (larger paper is permissible for charts, spreadsheets, etc.) and placed within a binder with the tabs delineating each section. Each proposal should be organized and indexed in the following format and must contain, as a minimum, all listed items in the sequence indicated with a tab for each item listed below.

- a. Letter of Transmittal Form
- b. Table of Contents
- c. Proposal Summary (optional)
- d. Response to Specifications/Scope of Work
- e. Cost Response Form
- f. Campaign Contribution Form
- g. Response to Agency Terms and Conditions (if any)
- h. Offeror's Additional Term and Conditions (if any)
- i. Other Supporting Material

Within each section of their proposal, offerors should address the items in the order in which they appear in this RFP. Any forms provided in the RFP must be thoroughly completed and included in the appropriate section of the proposal. Unless otherwise specified in this RFP, all discussion of proposed costs, rates or expenses must occur only on the Cost Response Form.

Any proposal that does not adhere to these requirements may be deemed non-responsive and rejected on that basis.

A proposal summary may be included by offerors to provide the Evaluation Committee with an overview of the technical and business features of the proposal; however, this material will not be used in the evaluation process unless specifically referenced from other portions of the Offeror's proposal.

9. SPECIFICATIONS

9.1 PREFERENCES

9.1.1 Resident Business Preference

The New Mexico Procurement Code provides for preference for resident businesses and Contractors under certain conditions. If applicable, the preference will be provided to those Offerors that have provided a valid resident business preference certificate with their bid, as required by 13-1-22 NMSA 1978.

In order for a Bidder to receive preference as a resident business, that Bidder must submit a copy of their resident business preference certificate with their bid. The preference certificate must have been issued by the New Mexico Taxation and

Revenue Department. Providing only a preference number or a copy of the application is not acceptable.

For more information and application forms, go to:
<http://www.tax.newmexico.gov/Businesses/Pages/In-StatePreferenceCertification.aspx>

9.1.2 Resident Veteran Business Preference

Effective July 1, 2012, certain preferences are available to Resident Veteran Businesses. In order for a Bidder to receive preference as a resident veteran business, that Bidder must submit a copy of their resident veteran business preference certificate with their bid. The preference certificate must have been issued by the New Mexico Taxation and Revenue Department. Providing only a preference number or a copy of the application is not acceptable.

For more information and application forms, go to:
<http://www.tax.newmexico.gov/Businesses/Pages/In-StatePreferenceCertification.aspx>

9.2 MANDATORY REQUIREMENTS and EVALUATION CRITERIA

The Request for Proposal must include each of the following Evaluation Criteria* as required by statute (§ 13-1-120.B NMSA 1978). Each proposal submitted must address the required Evaluation Criteria. Based on the complexity of the project, the Owner may add additional items to be evaluated. The Owner must assign a weight factor to each of the Evaluation Criteria to communicate to Offerors the relative importance of each.

9.2.1 Letter of Transmittal Form (Pass/Fail Only)

Offeror must complete and submit the “Letter of Transmittal Form”, found at Appendix D, with their proposal. The form must be signed and dated by an individual authorized to contractually bind the firm.

9.2.2 Insurance (Pass/Fail Only)

Offeror must agree to provide standard professional liability insurance.

9.2.3 Campaign Contribution Disclosure Form (Pass/Fail Only)

Offeror must complete and sign the Appendix E, Campaign Contribution Disclosure Form – whether any applicable contribution has been made or not. This form must be submitted with your proposal whether an applicable contribution has been made or not.

9.2.4 Standards Compliance (0 Points)

Offeror must agree to comply with current and future standards established by Contracting Agency and any standards of Engineering, Surveying, Architectural & Environmental Services. **A statement of concurrence is required.**

9.2.5 Response to Specifications/Scope of Work (Design & Technical Competence (30 Points))

Offer must respond to the Specifications/Scope of Work in paragraph form, explaining their ability and plan to provide each of these services [separately] for Lincoln County.

9.2.6 Capacity and Capability* (20 points)

Capacity and capability of the business, including any consultants, their representatives, qualifications, and locations, to perform the work, including any specialized services, within the time limitations.

9.2.7 Experience in the Field or Past Record of Performance (25)

Offeror must explain in paragraph form, past record of performance their experience in the field and their past record of Performance on contracts with government agencies or private industry with respect to such factors as control of costs, quality of work, and ability to meet schedules.

9.2.8 Familiarity with the Contracting Agency* (10 Points)

Offeror must explain in paragraph form their familiarity with the Contracting Agency, and their familiarity with the County in which the Contracting Agency is located.

9.2.9 Funding Changes (5 Points)

Offeror must list and explain any requests for additional contract funding, other than that allowed at contract renewal time, during any contract they have held for which they are providing services in the past two (2) years.

9.2.10 Litigation History (5 Points)

Offeror must detail their litigation history (including dates) over the past five (5) years. At a minimum this must include (A) the total number of lawsuits they filed, (B) the total number of lawsuits filed against them, (C) how many judgments they have against them and (D) how many lawsuits they have settled. For lawsuits they filed, offeror must explain who they were filed against, why, and the outcome of each.

9.2.11 Current Volume of Work with the Contracting Agency Not 75% Complete*

The volume of work previously done for the entity requesting proposals which is not seventy-five percent complete with respect to basic professional design services [through bidding phase], with the objective of effecting an equitable distribution of contracts among qualified businesses and of assuring the interest of the public in having available a substantial number of qualified businesses is

protected; however, that the principal of selection of the most highly qualified business is not violated.

Indicate the volume of work currently underway with the Contracting Agency that is less than seventy-five percent complete. An example of how points can be assigned is provided below:

*Value of work not yet completed on projects that are not 75% Complete	(Example) Points to be allowed for this item
None	5
\$1 to \$ 25,000	4
25,001 to 50,000	3
50,001 to 75,000	2
75,001 to 100,000	1
100,001 or more	0

9.2.12 Cost (30 Points)

Offeror must complete and submit the Cost Response Form, at Appendix C, providing proposed cost for accomplishing the services called for herein. State gross receipts and local option taxes (if any) shall not be included in the proposed cost. Such taxes shall be separately reimbursed to the contractor by the County.

9.3 EVALUATION POINT SUMMARY

The following is a summary of evaluation factors with the point value assigned to each or a Pass/Fail evaluation. These, along with the general requirements, will be used in the evaluation of individual offeror proposals.

REF.	EVALUATION POINT SUMMARY	POINTS AVAIL.
9.2.1	Letter of Transmittal Form	P/F*
9.2.2	Insurance	P/F
9.2.3	Campaign Contribution Disclosure Form	P/F
9.2.4	Standards Compliance	0*
9.2.5	Response to Specifications/Scope of Work/Tech. Competency	30
9.2.6	Capacity, Capability and Agreement to Perform	20
9.2.7	Experience in the Field	25
9.2.8	Familiarity with Contracting Agency	10
9.2.9	Funding Changes	5
9.2.10	Litigation History	5
9.2.11	Current Volume of work with Contracting Agency not 75% complete (see formula)	0-5
9.2.12	Cost	30
	New Mexico Resident Business/Contractor or Resident	5%

9.1.1	9.1.2	Veteran owned Business (only one applies)	of total score
TOTAL		MAXIMUM POINTS POSSIBLE	141.5

9.4 EVALUATION PROCESS

Points will be awarded based on the evaluation factors above.

9.4.1 Initial Review

All offeror proposals will be reviewed for compliance with the mandatory requirements stated within the RFP. Proposals deemed non-responsive to any mandatory requirement will be eliminated from further consideration.

9.4.2 Clarifications

The Procurement Manager may contact the offeror for clarification of the response.

9.4.3 Other Information Sources

The Evaluation Committee may use other sources of information to perform the evaluation.

9.4.4 Resident Preferences

13-1-21 NMSA 1978 provides for preference for resident businesses and contractors and veteran owned businesses under certain conditions. If applicable, the preference will be provided to those offerors that have provided the proper documentation to qualify for the preference.

9.4.5 Scoring and Contract Award Recommendation

Responsive proposals will be evaluated and assigned a point value based on the factors in Section 9.3. Finalist offerors who are asked and choose to submit revised proposals for the purpose of obtaining best and final offers will have their points recalculated accordingly. The responsible offeror whose proposal is most advantageous to the County, taking into consideration the evaluation factors in Section 9.3, will be recommended for contract award to the Procurement Manager, and any other required approving authorities, as specified above. Please note, however, that a serious deficiency in the response to any one factor may be grounds for rejection regardless of overall score.

APPENDIX A

ACKNOWLEDGEMENT OF RECEIPT FORM

Request for Proposals 20-21-007

In acknowledgment of receipt of this Request for Proposals, the undersigned agrees that he/she has received a complete copy, beginning with the title page, and ending with References.

The acknowledgment of receipt should be signed and returned (by fax, e-mail and courier or hand delivery) to the Procurement Manager no later than March 26, 2020.

The firm listed below does/does not (circle one) intend to respond to this Request for Proposals.

FIRM: _____

REPRESENTED BY: _____ TITLE: _____

E-MAIL ADDRESS: _____

PHONE NO.: _____ FAX NO.: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

SIGNATURE: _____ DATE: _____

This name and contact information will be used for all correspondence related to the Request for Proposals.

Please return to: **Toni Foligno**
Lincoln County Procurement Manager
P.O. Box 711
Carrizozo, NM, 88301
E-mail: Purchasing@lincolncountynm.gov
Phone: 575-648-2385 ext. 105

APPENDIX B

SAMPLE CONTRACT

County of Lincoln

CONTRACT #NUMBER

THIS AGREEMENT is made and entered into by and between the County of Lincoln, _____, hereinafter referred to as the "County" and **NAME OF CONTRACTOR**, hereinafter referred to as the "Contractor", and is effective as of the date set forth below upon which it is executed by the Procurement Manager and the Board of County Commissioners.

IT IS AGREED BETWEEN THE PARTIES:

1. Scope of Work and Deliverables

CONTRACTOR shall perform and deliver what the County is seeking in the Scope of work, an appropriate firm to provide on-call engineering, surveying, & environmental services on various construction projects and road projects. The selected candidate should be thoroughly familiar with current laws, regulations and standard procedures accepted by construction industries.

2. Compensation.

A. County shall pay to the Contractor in full payment for services satisfactorily performed [at the rate of] _____ dollars (\$_____) [per hour (OR BASED UPON DELIVERABLES, MILESTONES, BUDGET, ETC.)], such compensation not to exceed (AMOUNT), excluding gross receipts tax. The New Mexico gross receipts tax levied on the amounts payable under this Agreement totaling (AMOUNT) shall be paid by the County to the Contractor. The total amount payable to the Contractor under this Agreement, including gross receipts tax and expenses, shall not exceed (AMOUNT). This amount is a maximum and not a guarantee that the work assigned to be performed by Contractor under this Agreement shall equal the amount stated herein. The parties do not intend for the Contractor to continue to provide services without compensation when the total compensation amount is reached. Contractor is responsible for notifying the County when the services provided under this Agreement reach the total compensation amount. In no event will the Contractor be paid for services provided in excess of the total compensation amount without this Agreement being amended in writing prior to those services in excess of the total compensation amount being provided.

B. Payment is subject to availability of funds pursuant to the Appropriations Paragraph set forth below and to any negotiations between the parties from year to year pursuant to Paragraph 1, Scope of Work. All invoices **MUST BE** received by the County no later than fifteen (15) days after the termination of the Fiscal Year in which the services were delivered. Invoices received after such date **WILL NOT BE PAID**.

C. Contractor must submit a detailed statement accounting for all services performed and expenses incurred. If the County finds that the services are not acceptable, within thirty days after the date of receipt of written notice from the Contractor that payment is requested, it shall provide the Contractor a

letter of exception explaining the defect or objection to the services and outlining steps the Contractor may take to provide remedial action. Upon certification by the County that the services have been received and accepted, payment shall be tendered to the Contractor within thirty days after the date of acceptance. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. However, the County shall not incur late charges, interest, or penalties for failure to make payment within the time specified herein.

D. Payment of taxes due for any money received under this Agreement shall be Contractor's sole responsibility and shall be reported under Contractor's Federal and State tax identification number(s).

3. Term.

This Agreement shall terminate on _____ unless terminated pursuant to paragraph 4 (Termination), or paragraph 5 (Appropriations). In accordance with Section 13-1-150 NMSA 1978, no contract term for a professional services contract, including extensions and renewals, shall exceed four years, except as set forth in Section 13-1-150 NMSA 1978.

4. Termination.

Termination. This Agreement may be terminated by either of the parties hereto upon written notice delivered to the other party at least thirty (30) days prior to the intended date of termination. Except as otherwise allowed or provided under this Agreement, the County's sole liability upon such termination shall be to pay for acceptable work performed prior to the Contractor's receipt of the notice of termination, if the County is the terminating party, or the Contractor's sending of the notice of termination, if the Contractor is the terminating party; provided, however, that a notice of termination shall not nullify or otherwise affect either party's liability for pre-termination defaults under or breaches of this Agreement. Contractor shall submit an invoice for such work within thirty (30) days of receiving or sending the notice of termination. Notwithstanding the foregoing, this Agreement may be terminated immediately upon written notice to Contractor if Contractor becomes unable to perform the services contracted for, as determined by the County or if, during the term of this Agreement, the Contractor or any of its officers, employees or agents is indicted for fraud, embezzlement, or other crime due to misuse of government funds or due to the Appropriations paragraph herein. THIS PROVISION IS NOT EXCLUSIVE AND DOES NOT WAIVE THE COUNTY'S OTHER LEGAL RIGHTS AND REMEDIES CAUSED BY CONTRACTOR'S DEFAULT/BREACH OF THIS AGREEMENT.

5. Termination Management.

Immediately upon receipt by either County or Contractor of notice of termination of this Agreement, Contractor shall: 1) not incur any further obligations for salaries, services or any other expenditure of funds under this Agreement without written approval of County; 2) comply with all directives issued by County in the notice of termination as to the performance of work under this Agreement; and 3) take such action as County shall direct for the protection, preservation, retention or transfer of all property titled to County and records generated under this Agreement. Any non-expendable personal property or equipment provided to or purchased by Contractor with contract funds shall become property of County upon termination and shall be submitted to County as soon as practicable.

6. Appropriations.

The terms of this Agreement are contingent upon sufficient appropriations and authorization being made by the Board of County Commissioners for the performance of this Agreement. If sufficient appropriations and authorization are not made by the Board of County Commissioners, this Agreement shall terminate immediately upon written notice being given by County to Contractor. County's decision as to whether sufficient appropriations are available shall be accepted by Contractor and shall be final. If County proposes an amendment to the Agreement to unilaterally reduce funding, Contractor shall have the option to terminate the Agreement or to agree to the reduced funding, within thirty (30) days of receipt of the proposed amendment.

7. Status of Contractor.

Contractor and its agents and employees are independent contractors performing professional services for County and are not employees of the County of Lincoln. Contractor and its agents and employees shall not accrue leave, retirement, insurance, bonding, use of county vehicles, or any other benefits afforded to employees of the County of Lincoln as a result of this Agreement. Contractor acknowledges that all sums received hereunder are reportable by Contractor for tax purposes, including without limitation, self-employment, and business income tax. Contractor agrees not to purport to bind County unless Contractor has express written authority to do so, and then only within the strict limits of that authority.

8. Assignment.

Contractor shall not assign or transfer any interest in this Agreement or assign any claims for money due or to become due under this Agreement without the prior written approval of County.

9. Subcontracting.

Contractor shall not subcontract any portion of the services to be performed under this Agreement without the prior written approval of County. No such subcontract shall relieve the primary Contractor from its obligations and liabilities under this Agreement, nor shall any subcontract obligate direct payment from County. In all cases, the Contractor is solely responsible for fulfillment of this Agreement. A list of all sub-contractors is to be provided to the County Procurement Manager and Contractor agrees to report all subcontractors on the NM Workforce Solutions and notice to the Procurement Manager.

10. Insurance Requirements of Contractor and Sub-Contractors.

Contractor may carry such other insurance as he deems necessary to protect his own interests. Contractor shall, at Contractor's sole cost and expense, procure and carry throughout the life of this Agreement the insurance hereinafter specified. Such insurance shall cover both Contractor and all Sub-Contractors, if any, or separate policies shall be provided for each Sub-Contractor and shall be carried with an insurance

company licensed to transact business in the State of New Mexico. The insurance shall be for the protection of Contractor and Sub-Contractors from claims under worker's compensation law, disability benefit laws or other employee benefit laws; from claims for damages to property, including loss of use thereof, any or all of which may arise out of or result from the Contractor's operation under this Agreement and the Contract Documents whether such operations be at the site of the work or elsewhere and whether they be carried on by Contractor or by any Sub-Contractor or anyone directly employed by any of them or for whose acts any of them may be legally liable. Such insurance shall be written for not less than the limits of liability set out below. Work may not be started on the project until the Certificate of Insurance on the form provided has been filed and approved by County.

The offeror will be required to carry, at minimum, the following insurance coverage with Lincoln County" and "to be identified parties at the time of contract" listed as co-insureds on all policies:

1. General and professional liability insurance in the amount of \$1,000,000.00 per occurrence and \$2,000,000.00 aggregate.
2. Automobile insurance in the amount of \$1,000,000.00.
3. Workers' Compensation insurance as required by state statute.
4. The insurance shall be provided by insurance companies authorized to do business in New Mexico and shall cover all operations under the contract whether performed by the contractor, their agents, or employees, or by subcontractors. All insurance shall remain in full force and effect for the entire term of the contract.

Proof of coverage must be provided prior to entering into a contract.

11. Release.

Final payment of the amounts due under this Agreement shall operate as a release of the procuring agency of the County, its officers and employees, and the County of Lincoln from all liabilities, claims and obligations whatsoever arising from or under this Agreement.

12. Confidentiality.

Any confidential information provided to or developed by Contractor in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by Contractor without the prior written approval of County.

(1) in accordance with Section 10-16-4.3 NMSA 1978, Contractor does not employ, has not employed, and will not employ during the term of this Agreement any County employee while such employee was or is employed by the County and participating directly or indirectly in County's contracting process.

(2) this Agreement complies with Section 10-16-7(B) NMSA 1978 because (i) Contractor is not a public officer or employee of County; (ii) Contractor is not a member of the family of a public officer or employee of County; (iii) Contractor is not a business in which a public officer or employee or the family of a public officer or employee has a substantial interest; or (iv) if Contractor is a public officer or employee of County, a member of the family of a public officer or employee of County, or a business in which a public officer or employee of County or the family of a public officer or employee of County has a substantial interest, public notice was given as required by Section 10-16-7(B) NMSA 1978 and this Agreement was awarded pursuant to a competitive process;

(3) in accordance with Section 10-16-8(C) NMSA 1978, (i) Contractor is not, and has not been represented by, a person who has been a public officer or employee of County within the preceding year and whose

official act directly resulted in this Agreement and; (ii) Contractor is not, and has not been assisted in any way regarding this transaction by, a former public officer or employee of County whose official act, while in County employment, directly resulted in County's making this Agreement;

(4) in accordance with Section 10-16-13 NMSA 1978, Contractor has not directly participated in the preparation of specifications, qualifications or evaluation criteria for this Agreement, or any procurement related to this Agreement; and

(5) in accordance with Section 10-16-3 and Section 10-16-13.3 NMSA 1978, the any confidential information provided to or developed by Contractor in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by Contractor without the prior written approval of County.

13. Product of Service - Copyright.

All materials developed or acquired by Contractor under this Agreement shall become the property of the County and shall be delivered to County no later than the termination date of this Agreement. Nothing developed or produced, in whole or in part, by Contractor under this Agreement shall be the subject of an application for copyright or other claim of ownership by or on behalf of Contractor.

14. Conflict of Interest; Governmental Conduct Act.

A. Contractor represents and warrants that it presently has no interest and, during the term of this Agreement, shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required under the Agreement.

B. Contractor further represents and warrants that it has complied with, and, during the term of this Agreement, will continue to comply with, and that this Agreement complies with all applicable provisions of the Governmental Conduct Act, Chapter 10, and Article 16 NMSA 1978. Without in anyway limiting the generality of the foregoing, Contractor specifically represents and warrants that:

1) in accordance with Section 10-16-4.3 NMSA 1978, the Contractor does not employ, has not employed, and will not employ during the term of this Agreement any County employee while such employee was or is employed by the County and participating directly or indirectly in the County's contracting process;

2) this Agreement complies with Section 10-16-7(B) NMSA 1978 because (i) the Contractor is not a public officer or employee of the County; (ii) the Contractor is not a member of the family of a public officer or employee of the County; (iii) the Contractor is not a business in which a public officer or employee or the family of a public officer or employee has a substantial interest; or (iv) if the Contractor is a public officer or employee of the County, a member of the family of a public officer or employee of the County, or a business in which a public officer or employee of the County or the family of a public officer or employee of the County has a substantial interest, public notice was given as required by Section 10-16-7(B) NMSA 1978 and this Agreement was awarded pursuant to a competitive process;

3) in accordance with Section 10-16-8(C) NMSA 1978, (i) the Contractor is not, and has not been represented by, a person who has been a public officer or employee of the County within

the preceding year and whose official act directly resulted in this Agreement and (ii) the Contractor is not, and has not been assisted in any way regarding this transaction by, a former public officer or employee of the County whose official act, while in County employment, directly resulted in the County's making this Agreement;

4) in accordance with Section 10-16-13 NMSA 1978, the Contractor has not directly participated in the preparation of specifications, qualifications or evaluation criteria for this Agreement, or any procurement related to this Agreement; and

5) in accordance with Section 10-16-3 and Section 10-16-13.3 NMSA 1978, the Contractor has not contributed, and during the term of this Agreement shall not contribute, anything of value to a public officer or employee of the County.

C. Contractor's representations and warranties in Sub-paragraphs A and B of this Paragraph are material representations of fact upon which the County relied when this Agreement was entered into by the parties. Contractor shall provide immediate written notice to the County if, at any time during the term of this Agreement, Contractor learns that Contractor's representations and warranties in Sub-paragraphs A and B of this Paragraph were erroneous on the effective date of this Agreement or have become erroneous by reason of new or changed circumstances. If it is later determined that Contractor's representations and warranties in Sub-paragraphs A and B of this Paragraph were erroneous on the effective date of this Agreement or have become erroneous by reason of new or changed circumstances, in addition to other remedies available to the County and notwithstanding anything in the Agreement to the contrary, the County may immediately terminate the Agreement.

D. All terms defined in the Governmental Conduct Act have the same meaning in Sub-paragraph B of this Paragraph.

15. Amendment.

A. This Agreement shall not be altered, changed, or amended except by instrument in writing executed by the parties hereto and all other required signatories.

B. If County proposes an amendment to the Agreement to unilaterally reduce funding due to budget or other considerations, Contractor shall, within thirty (30) days of receipt of the proposed Amendment, have the option to terminate the Agreement, pursuant to the termination provisions as set forth in Paragraph 4 herein, or to agree to the reduced funding.

16. Merger.

This Agreement incorporates all the Agreements, covenants and understandings between the parties hereto concerning the subject matter hereof, and all such covenants, Agreements and understandings have been merged into this written Agreement. No prior Agreement or understanding, oral or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

17. Penalties for violation of law.

The Procurement Code, Sections 13-1-28 through 13-1-199, NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities, and kickbacks.

18. Equal Opportunity Compliance.

Contractor agrees to abide by all federal, state and county laws and rules and regulations, pertaining to equal employment opportunity. In accordance with all such laws, Contractor assures that no person in the United States shall, on the grounds of race, religion, color, national origin, ancestry, sex, age, physical or mental handicap, or serious medical condition, spousal affiliation, sexual orientation, or gender identity, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed under this Agreement. If Contractor is found not to be in compliance with these requirements during the life of this Agreement, Contractor agrees to take appropriate steps to correct these deficiencies.

19. Applicable Law.

The laws of the State of New Mexico shall govern this Agreement and shall be enforceable in the Twelfth Judicial District Court in Lincoln County. By execution of this Agreement, Contractor acknowledges and agrees to the jurisdiction of the courts of the State of New Mexico over any and all lawsuits arising under or out of any term of this Agreement.

20. Worker's Compensation.

Contractor agrees to comply with state laws and rules applicable to worker's compensation benefits for its employees. If Contractor fails to comply with the Worker's Compensation Act and applicable rules when required to do so, this Agreement may be terminated by County.

21. Records and Financial Audit.

Contractor shall maintain detailed time and expenditure records that indicate the date; time, nature and cost of services rendered during the Agreement's term and effect and retain them for a period of three (3) years from the date of final payment under this Agreement. The records shall be subject to inspection by County, the Department of Finance and Administration, and the State Auditor. County shall have the right to audit billings both before and after payment. Payment under this Agreement shall not foreclose the right of County to recover excessive or illegal payments.

22. Disclaimer and Hold Harmless.

County shall not be liable to Contractor, or Contractor's successors, heirs, administrators, or assigns, for any loss, damage, or injury, whether to Contractor's person or property, occurring in connection with Contractor's performance of Contractor's duties according to this Agreement. Contractor shall hold County harmless from all loss, damage, and injury, including court costs and attorney fees, incurred by County in connection with the performance by Contractor of Contractor's duties according to this Agreement.

23. Indemnification.

Contractor agrees to hold harmless, indemnify, and defend County and its “public employees” as defined in the New Mexico Tort Claims Act Sections 41-4-1 through 41-4-29 NMSA 1978 against and from any and all claims, losses, demands, judgments, damages, liabilities, lawsuits, expenses, fees of attorneys, costs or actions of any kind or nature, whether from death, bodily injury or damage to property arising from or out of, connected with, resulting from or related to Contractor’s activities in connection herewith, including, but not limited to, any negligence or intentional acts or omissions of Contractor, employees, servants, agents, representatives, customers, invitees, patrons, contractors, subcontractors, successors, assigns, or suppliers, as well as all of the persons doing business with or receiving services from Contractor. Contractor’s agreement to hold harmless, indemnify, and defend County shall not be affected or terminate by cancellation, expiration of the term or renewal period or any other termination of this contract.

By entering into this Agreement, County and its “public employees” as defined in the New Mexico Tort Claims Act, *supra* do not waive sovereign immunity, do not waive any defenses, and do not waive any limitations of liability pursuant to law. No provision in this Agreement modifies or waives any provision of the New Mexico Tort Claims Act, *supra*.

It is specifically agreed between the parties executing this Agreement that it is not intended by any of the provisions or any part of this Agreement to create in the public or any member thereof a third-party beneficiary or to authorize anyone not a party to this Agreement to maintain any suit for wrongful death, bodily or personal injury, damage to property or any other matter whatsoever, pursuant to the provision of this Agreement.

24. Invalid Term or Condition.

If any term or condition of this Agreement shall be held invalid or unenforceable, the remainder of this Agreement shall not be affected and shall be valid and enforceable.

25. Enforcement of Agreement.

A party's failure to require strict performance of any provision of this Agreement shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by a party of any of its rights under this Agreement shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.

26. Authority.

Individual(s) signing this Agreement on behalf of Contractor represents and warrants that he or she has the power and authority to bind Contractor, and that no further action, resolution, or approval from Contractor is necessary to enter into a binding contract.

27. Approval of Contractor Personnel.

Personnel proposed in the Contractor's written proposal to the County are considered material to any work performed under this Agreement. No changes of personnel will be made by the Contractor without prior written consent of the procuring agency of the County. Replacement of any Contractor personnel,

if approved, shall be with personnel of equal ability, experience, and qualifications. The Contractor will be responsible for any expenses incurred in familiarizing the replacement personnel to insure their being productive to the project immediately upon receiving assignments. Approval of replacement personnel shall not be unreasonably withheld. The procuring agency of the County shall retain the right to request the removal of any of the Contractor's personnel at any time.

28. Survival.

Paragraphs titled "Patent, Copyright, Trademark, and Trade Secret Indemnification"; and "Indemnification" shall survive the expiration of this agreement. Software licenses, leases, maintenance, and any other unexpired agreements that were entered into under the terms and conditions of this agreement shall survive this agreement.

29. Succession.

This Agreement shall extend to and be binding upon the successors and assigns of the parties.

30. Force Majeure.

A party shall be excused from performance under this agreement for any period that the party is prevented from performing as a result of an act of God, strike, war, civil disturbance, epidemic, or court order, provided that the party has prudently and promptly acted to take any and all steps that are within the party's control to ensure performance. Subject to this provision, such non-performance shall not be deemed a default or a ground for termination.

31. Notice to Proceed.

It is expressly understood that this Agreement is not binding upon County until it is executed by the Board of County Commissioners after voting on the contract at a public meeting or unless it is executed by the Lincoln County Manager, if the amount of the contract is \$5,000.00 or less. Contractor is not to proceed with its obligations under the Agreement until Contractor has received a fully signed copy of the Agreement.

32. Attorney's Fees.

In the event this Agreement results in dispute, mediation, litigation, or settlement between the parties to this Agreement, the prevailing party of such action shall NOT be entitled to an award of attorneys' fees and court costs.

33. Cooperation.

The parties hereto will fully cooperate with the other and their respective counsel, accountant, and agents in connection with any steps required to be taken under this Agreement.

34. Incorporation and Order of Precedence.

Request for Proposals No. 20-21-007 and Contractor's proposal are incorporated by reference into this Agreement and are made a part of this Agreement. In the event of any conflict among these documents, the following order of precedence shall apply:

- A. Any Contract amendment(s), in reverse chronological order; then
- B. this Contract itself; then
- C. the Request for Proposals; then
- D. the Contractors Best and Final Offer(s), in reverse chronological order; then
- E. the Contractor's proposal; then
- F. the Contractor's standard agreement terms and conditions (which may or may not have been submitted as part of the contractor's proposal).

35. Dispute Resolution.

The parties hereby agree to attempt to mediate any dispute to a resolution prior to filing litigation. In the event the parties are unable to settle their dispute through mediation, the parties shall be free to pursue any and all remedies available to them through appropriate judicial proceedings. Further, in the event either party is required to enforce the provisions of this Agreement through judicial proceedings, the prevailing party shall be entitled to reasonable attorney's fees and court costs from the non-prevailing party.

36. Patent, Copyright, Trademark and Trade Secret Indemnification.

A. Contractor shall defend, at its own expense, County against any claim that any product or service provided under this agreement infringes any patent, copyright or trademark in the United States or Puerto Rico, and shall pay all costs, damages, and attorneys' fees that a court finally awards as a result of any such claim. In addition, if any third party obtains a judgment against County based upon Contractor's trade secret infringement relating to any product or service provided under this Agreement, Contractor agrees to reimburse County for all costs, attorneys' fees, and the amount of the judgment. To qualify for such defense and/or payment, County shall:

- i. give Contractor prompt written notice of any claim;
- ii. allow Contractor to control the defense or settlement of the claim; and
- iii. cooperate with Contractor in a reasonable way to facilitate the defense or settlement of the claim.

B. If any product or service becomes, or in Contractor's opinion is likely to become the subject of a claim of infringement, Contractor shall at its option and expense:

- i. provide a procuring agency of the County the right to continue using the product or service;

ii. replace or modify the product or service so that it becomes non-infringing; or

iii. accept the return of the product or service and refund an amount equal to the depreciated value of the returned product or service, less the unpaid portion of the purchase price and any other amounts which are due to Contractor. Contractor's obligation will be void as to any product or service modified by the procuring agency of County to the extent such modification is the cause of the claim.

Upon completion of all work and the contract is over, there will be a review of all work done by Contractor and/or any sub-contractors to be kept on file by County for future use to help ensure County picks the best potential Offerors and Awardees.

37. Notices.

Any notice required to be given to either party by this Agreement shall be in writing and shall be delivered in person, by courier service or by U.S. mail, either first class or certified, return receipt requested, postage prepaid, as follows:

To the County: County Manager, Ira Pearson
P.O. Box 711
Carrizozo, NM 88301

To the Contractor: [insert name and address].

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date and signature below.

By: _____ Date: _____

Printed Name: _____

Address: _____

By: _____ Date: _____

_____, Board of County Commissioners Chairman

APPENDIX C

COST RESPONSE FORM

Request for Proposals 20-21-007

State gross receipts and local option taxes (if any) shall not be included in the proposed cost. Such taxes shall be separately reimbursed by the County.

OFFEROR NAME: _____

TOTAL PROPOSED COST \$_____

(Total cost to perform Scope of Work, not including tax.)

APPENDIX D

LETTER OF TRANSMITTAL FORM

Request for Proposals # 20-21-007

Items #1 to 4 **MUST EACH BE RESPONDED TO.** Failure to respond to all four items **WILL RESULT IN THE DISQUALIFICATION OF THE PROPOSAL!**

1. Identity (Name) and Mailing Address of the submitting organization:

2. For the person authorized by the organization to contractually obligate the organization

Name: _____

Title: _____

3. For the person authorized to negotiate the contract on behalf of the organization:

Name: _____

Title: _____

E-Mail Address: _____

Telephone Number: _____

4. For the person to be contacted for clarifications:

Name: _____

Title: _____

E-Mail Address: _____

Telephone Number: _____

On behalf of the organization named in item #1, above, I accept the Conditions Governing the Procurement as required in Section 9.2.1.

I concur that submission of our proposal constitutes acceptance of the Evaluation Factors contained in Section V. of this RFP.

I acknowledge receipt of any and all amendments to this RFP.

_____ Date: _____

Authorized Signature (Must be Signed by the person identified in item #2 above.)

APPENDIX E

CAMPAIGN CONTRIBUTION DISCLOSURE FORM

RFP # 20-21-007

Pursuant to the Procurement Code, Sections 13-1-28, et seq., NMSA 1978 and NMSA 1978, § 13-1-191.1 (2006), as amended by Laws of 2007, Chapter 234, any prospective contractor seeking to enter into a contract with any state agency or local public body **for professional services, a design and build project delivery system, or the design and installation of measures the primary purpose of which is to conserve natural resources** must file this form with that state agency or local public body. This form must be filed even if the contract qualifies as a small purchase or a sole source contract. The prospective contractor must disclose whether they, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official of the state or a local public body during the two years prior to the date on which the contractor submits a proposal or, in the case of a sole source or small purchase contract, the two years prior to the date the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds two hundred and fifty dollars (\$250) over the two year period.

Furthermore, the state agency or local public body may cancel a solicitation or proposed award for a proposed contract pursuant to Section 13-1-181 NMSA 1978 or a contract that is executed may be ratified or terminated pursuant to Section 13-1-182 NMSA 1978 of the Procurement Code if: 1) a prospective contractor, a family member of the prospective contractor, or a representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or 2) a prospective contractor fails to submit a fully completed disclosure statement pursuant to the law.

The state agency or local public body that procures the services or items of tangible personal property shall indicate on the form the name or names of every applicable public official, if any, for which disclosure is required by a prospective contractor.

THIS FORM MUST BE INCLUDED IN THE REQUEST FOR PROPOSALS AND MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

“Applicable public official” means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.

“Campaign Contribution” means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect, or expend contributions on that official's behalf for the purpose of electing the official to statewide or local office. “Campaign Contribution” includes the payment of a debt incurred in an election campaign but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

“**Contract**” means any Agreement for the procurement of items of tangible personal property services, professional services, or construction.

“**Family member**” means spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law, or son-in-law of (a) a prospective contractor, if the prospective contractor is a natural person; or (b) an owner of a prospective contractor.

“**Pendency of the procurement process**” means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

“**Prospective contractor**” means a person or business that is subject to the competitive sealed proposal process set forth in the Procurement Code or is not required to submit a competitive sealed proposal because that person or business qualifies for a sole source or a small purchase contract.

“**Representative of a prospective contractor**” means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

Name(s) of Applicable Public Official(s) if any: _____
(Completed by State Agency or Local Public Body)

DISCLOSURE OF CONTRIBUTIONS BY PROSPECTIVE CONTRACTOR:

Contribution Made By: _____

Relation to Prospective Contractor: _____

Name of Applicable Public Official: _____

Date Contribution(s) Made: _____

Amount(s) of Contribution(s) _____

Nature of Contribution(s) _____

Purpose of Contribution(s) _____

APPENDIX F

NEW MEXICO RESIDENT VETERANS' CERTIFICATION

Reminder, a copy of Resident Veterans Preference Certificate must be submitted with the proposal in order to ensure adequate consideration and application of NMSA 1978, § 13-1-21 (as amended).

_____ (NAME OF CONTRACTOR) hereby certifies the following in regard to application of the resident veterans' preference to this procurement:

Please check one box only

- I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is less than \$1M allowing me the 10% preference on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.
- I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is more than \$1M but less than \$5M allowing me the 8% preference on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.
- I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is more than \$5M allowing me the 7% preference on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.

"I agree to submit a report, or reports, to the State Purchasing Division of the General Services Department declaring under penalty of perjury that during the last calendar year starting January 1 and ending on December 31, the following to be true and accurate:

"In conjunction with this procurement and the requirements of this business' application for a Resident Veteran Business Preference/Resident Veteran Contractor Preference under NMSA 1978, § 13-1-21 or 13-1-22, when awarded a contract which was on the basis of having such veteran's preference, I agree to report to the State Purchasing Division of the General Services Department the awarded amount involved. I will indicate in the report the award amount as a purchase from a public body or as a public works contract from a public body as the case may be.

"I understand that knowingly giving false or misleading information on this report constitutes a crime."

I declare under penalty of perjury that this statement is true to the best of my knowledge. I understand that giving false or misleading statements about material fact regarding this matter constitutes a crime.

(Signature of Business Representative)* (Date)

*Must be an authorized signatory for the Business. The representations made in checking the boxes constitutes a material representation by the business that is subject to protest and may result in denial of an award or termination of award of the procurement involved if the statements are proven to be incorrect.

APPENDIX G
OFFEROR
PAST PERFORMANCE REFERENCE QUESTIONNAIRE
RFP # 20-21-007

**PLEASE RETURN THIS COMPLETED QUESTIONNAIRE TO THE PROCUREMENT
MANAGER WITH YOUR PROPOSAL PACKAGE By: April 16, 2021**

Offeror's Name: _____

Reference Company Name: _____

Please include the name, title and telephone number of the person who is completing this questionnaire.

Name: _____ Telephone Number: _____

Title: _____

1. Please briefly describe the type of services performed for your organization by the offeror. (Name of project, types of services performed -- analysis, training, technical support, etc.)

2. Were any unique techniques or tools employed for the delivery of the services? Were the tools/techniques employed effectively?

Comment: _____

3. How would you rate the Offeror's ability to learn/understand your organization(s) or the project needs/requirements?

___ Excellent (Score 10 points)

___ Very Good (Score 8 points)

___ Good (Score 5 points)

___ Poor (Score 0 points)

Comment: _____

4. How would you rate the offeror's knowledge and experience in providing the requested technical services?

Excellent (Score 10 points)

Very Good (Score 8 points)

Good (Score 5 points)

Poor (Score 0 points)

Comment: _____

5. How would you rate the offeror's ability to identify and recommend resolutions to problems or issues?

Identified and recommended quickly (Score 10 points)

Identified and recommended slowly (Score 8 points)

Identified but not recommended (Score 5 points)

They were ignored (Score -0 points)

Comment: _____

6. Quality of Services:

How would you rate the overall quality of the offeror's technical services?

Excellent (Score 10 points)

Very Good (Score 8 points)

Good (Score 5 points)

Poor (Score 0 points)

Comment: _____

7. Do you recall the name(s) of the offeror's employees who performed services under your contract? If so, please provide names below.

8. Overall Performance:

On a scale of 0 to 10, how would you rate the offeror's OVERALL PERFORMANCE? (Score based upon # of points – 10 points max)

Do you have any additional comments?

9. Would you enter into a contract with this offeror again? If not, why not?

Comment: _____

10. Are you aware of any other company or organization this individual has done work for?

If so, do you have a contact name and phone number?

- Name: _____

- Phone Number: _____

11. Do you have any additional comments that might assist us in evaluating the offeror's past performance?

Comment: _____

APPENDIX H
INDIVIDUAL
PAST PERFORMANCE REFERENCE QUESTIONNAIRE

RFP # 20-21-007

PLEASE RETURN THIS COMPLETED QUESTIONNAIRE TO THE PROCUREMENT MANAGER WITH YOUR PROPOSAL PACKAGE By: April 16, 2021

Offeror's Name: _____

Proposed Individual's Name: _____

Reference Company Name: _____

Please include the name, title and telephone number of the person who is completing this questionnaire.

Name: _____ Telephone Number: _____

Title: _____

1. Please briefly describe the type of work that was performed for your organization by this individual.

2. At the onset, how well did this individual understand the scope of work that you want performed?

___ Excellent (Score 10 points)

___ Very Good (Score 5 points)

___ Good (Score 3 points)

___ Poor (Score 0 points)

3. What did you like best about the individual?

4. What did you like least about the individual?

5. How would you rate this individual's communication and interpersonal skills?

- Excellent (Score 10 points)
- Very Good (Score 5 points)
- Good (Score 3 points)
- Poor (Score 0 points)

Comment: _____

6. How would you rate this individual's technical skills related to your project?

- Excellent (Score 10 points)
- Very Good (Score 5 points)
- Good (Score 3 points)
- Poor (Score 0 points)

Comment: _____

7. How would you rate this individual's ability to identify and recommend resolutions to issues/problems?

- Excellent (Score 10 points)
- Very Good (Score 5 points)
- Good (Score 3 points)
- Poor (Score 0 points)

Comment: _____

8. How accurate were this individual's estimates for work products/deliverables?

- Excellent (Score 10 points)
- Very Good (Score 5 points)
- Good (Score 3 points)
- Poor (Score 0 points)

Comment: _____

9. On a scale of 0 to 10, how would you rate the individual's OVERALL PERFORMANCE? (Score based upon 1.5 times the # of points – 15 points max)

Comment: _____

10. How would you rate the contract deliverables prepared by this individual?

___ Thorough and on time (Score 10 points)

___ Thorough, but usually late (Score 5 points)

___ On time, but incomplete (Score 1 points)

___ Consistently late and incomplete (Score -0 points)

Comment: _____

11. Would you enter into a contract with this offeror and individual again? If not, why not?

Comment: _____

12. Are you aware of any other company or organization this individual has done work for?

If so, do you have a contact name and phone number?

- Name: _____

- Phone Number: _____

-E-Mail Address: _____

13. Do you have any additional comments that might assist us in evaluating the proposed individual's past performance?

Comment: _____
